

| SUBJECT AREA | COURSE CODE                | COURSE NAME                                                         | BSc | Msc | ECTS | FALL | I | II | SPRING | III | IV | V | Same course organized multiple times | Course is longer than one teaching period | Notes             |
|--------------|----------------------------|---------------------------------------------------------------------|-----|-----|------|------|---|----|--------|-----|----|---|--------------------------------------|-------------------------------------------|-------------------|
| Accounting   | <a href="#">22E00100</a>   | Financial Statement Analysis                                        |     | x   | 6    | x    | x |    | x      |     | x  |   | 2x                                   |                                           |                   |
| Accounting   | <a href="#">22E00210</a>   | Financial Accounting Theories                                       |     | x   | 6    |      |   |    | x      | x   |    |   |                                      |                                           |                   |
| Accounting   | <a href="#">22E00400</a>   | International Accounting                                            |     | x   | 6    |      |   |    | x      | x   |    |   |                                      |                                           |                   |
| Accounting   | <a href="#">22E00500</a>   | Corporate Governance                                                |     | x   | 6    |      |   |    | x      |     |    | x |                                      |                                           |                   |
| Accounting   | <a href="#">22E10000</a>   | Strategic Management Accounting                                     |     | x   | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                   |
| Accounting   | <a href="#">22E12000</a>   | Capital Budgeting                                                   |     | x   | 6    |      |   |    | x      |     | x  |   |                                      |                                           |                   |
| Accounting   | <a href="#">22E21000</a>   | Auditing - Theory and Practice                                      |     | x   | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                   |
| Accounting   | <a href="#">22E24000</a>   | Performance Management                                              |     | x   | 6    | x    | x |    | x      | x   |    |   | 2x                                   |                                           |                   |
| Accounting   | <a href="#">22E29100</a>   | Accounting for Sustainability                                       |     | x   | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                   |
| Accounting   | <a href="#">32E29000</a>   | European and International Tax Law                                  |     | x   | 6    | x    | x |    |        |     |    |   |                                      |                                           |                   |
| Accounting   | <a href="#">ABL-C1102</a>  | Hands-On Analytics on Accounting Information Systems                | x   |     | 6    |      |   |    | x      |     | x  |   |                                      |                                           |                   |
| Accounting   | <a href="#">ABL-C1103</a>  | Data Analytics for Accounting and Audit                             | x   |     | 6    |      |   |    | x      | x   |    |   |                                      |                                           |                   |
| Accounting   | <a href="#">ABL-C1111</a>  | Introduction to Financial Accounting                                | x   |     | 6    | x    | x |    | x      | x   |    |   | 2x                                   |                                           |                   |
| Accounting   | <a href="#">ABL-C1122</a>  | Management Accounting I: Towards Profitable Decision Making         | x   |     | 6    | x    |   | x  | x      |     | x  |   | 2x                                   |                                           |                   |
| Accounting   | <a href="#">ABL-C1144</a>  | Management Accounting II: Planning and Performance Management       | x   |     | 6    | x    |   | x  | x      |     | x  |   | 2x                                   |                                           |                   |
| Accounting   | <a href="#">ABL-E1200</a>  | Managing Uncertainty Through Cost Accounting and Financial Planning |     | x   | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                   |
| Accounting   | <a href="#">ABL-E1300</a>  | Big Data Analysis in Accounting                                     |     | x   | 6    |      |   |    | x      |     | x  |   |                                      |                                           |                   |
| Accounting   | <a href="#">ABL-E1344</a>  | Introduction to Financial Management                                |     | x   | 6    |      |   |    | x      |     | x  |   |                                      |                                           |                   |
| Accounting   | <a href="#">ABL-E1377</a>  | Financial Management                                                |     | x   | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                   |
| Accounting   | <a href="#">ABL-E1400</a>  | Risk Management: Organization & Control                             |     | x   | 6    |      |   |    | x      | x   |    |   |                                      |                                           |                   |
| Business Law | <a href="#">ABL-E2606</a>  | Data Protection                                                     |     | x   | 6    | x    | x |    |        |     |    |   |                                      |                                           |                   |
| Business Law | <a href="#">ABL-E2611</a>  | Entrepreneurship Law                                                |     | x   | 3    | x    |   | x  |        |     |    |   |                                      |                                           | Independent study |
| Business Law | <a href="#">ABL-E2615</a>  | Ethics and Compliance for International Business                    |     | x   | 6    |      |   |    | x      |     | x  |   |                                      |                                           |                   |
| Business Law | <a href="#">ABL-E2616</a>  | Foundations of Data Regulation                                      |     | x   | 6    |      |   |    | x      | x   |    |   |                                      |                                           |                   |
| Business Law | <a href="#">ABL-E2618</a>  | Negotiation for shared success                                      |     | x   | 3    | x    |   | x  |        |     |    |   |                                      |                                           |                   |
| Economics    | <a href="#">31C00800</a>   | Personnel Economics                                                 | x   |     | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                   |
| Economics    | <a href="#">31C02100</a>   | Urban Economics                                                     | x   |     | 6    |      |   |    | x      | x   |    |   |                                      |                                           |                   |
| Economics    | <a href="#">31E00500</a>   | International Trade                                                 |     | x   | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                   |
| Economics    | <a href="#">31E00910</a>   | Applied Microeconometrics I D                                       |     | x   | 6    | x    | x |    |        |     |    |   |                                      |                                           |                   |
| Economics    | <a href="#">31E00920</a>   | Applied Microeconometrics II                                        |     | x   | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                   |
| Economics    | <a href="#">31E11100</a>   | Microeconomics: Pricing                                             |     | x   | 6    | x    | x |    |        |     |    |   |                                      |                                           |                   |
| Economics    | <a href="#">31E15000</a>   | Development Economics I                                             |     | x   | 6    | x    | x |    |        |     |    |   |                                      |                                           |                   |
| Economics    | <a href="#">31E16000</a>   | Development Economics II                                            |     | x   | 6    |      |   |    | x      |     | x  |   |                                      |                                           |                   |
| Economics    | <a href="#">31E23000</a>   | Macroeconomics: Policy                                              |     | x   | 6    |      |   |    | x      | x   |    |   |                                      |                                           |                   |
| Economics    | <a href="#">31E40100</a>   | History of Economic Growth and Crises D                             |     | x   | 6    |      |   |    | x      | x   |    |   |                                      |                                           |                   |
| Economics    | <a href="#">31E99906</a>   | Capstone: Microeconomic Policy                                      |     | x   | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                   |
| Economics    | <a href="#">ECON-C1300</a> | Environmental Economics and Policy                                  | x   |     | 6    |      |   |    | x      |     | x  |   |                                      |                                           |                   |
| Economics    | <a href="#">ECON-C2110</a> | Intermediate Microeconomics I                                       | x   |     | 5    | x    | x |    |        |     |    |   |                                      |                                           |                   |
| Economics    | <a href="#">ECON-C2210</a> | Intermediate Microeconomics II                                      | x   |     | 5    | x    |   | x  |        |     |    |   |                                      |                                           |                   |
| Economics    | <a href="#">ECON-C3110</a> | Intermediate Macroeconomics I                                       | x   |     | 5    |      |   |    | x      | x   |    |   |                                      |                                           |                   |
| Economics    | <a href="#">ECON-C3210</a> | Intermediate Macroeconomics II                                      | x   |     | 5    |      |   |    | x      |     | x  |   |                                      |                                           |                   |
| Economics    | <a href="#">ECON-C4110</a> | Econometrics I                                                      | x   |     | 5    |      |   |    | x      | x   |    |   |                                      |                                           |                   |
| Economics    | <a href="#">ECON-C4210</a> | Econometrics II                                                     | x   |     | 5    |      |   |    | x      |     | x  |   |                                      |                                           |                   |
| Economics    | <a href="#">ECON-C5000</a> | Game Theory                                                         | x   |     | 6    |      |   |    | x      | x   |    |   |                                      |                                           |                   |
| Economics    | <a href="#">ECON-C6000</a> | Competition and Market Strategy                                     | x   |     | 6    | x    | x |    |        |     |    |   |                                      |                                           |                   |
| Economics    | <a href="#">ECON-C9000</a> | Principles of Economics                                             | x   |     | 6    |      |   |    | x      |     | x  |   |                                      |                                           |                   |
| Economics    | <a href="#">ECON-E0200</a> | Economics of Cities                                                 |     | x   | 6    |      |   |    | x      |     | x  |   |                                      |                                           |                   |
| Economics    | <a href="#">ECON-E0710</a> | Labor Economics I                                                   |     | x   | 6    |      |   |    | x      | x   |    |   |                                      |                                           |                   |
| Economics    | <a href="#">ECON-E0720</a> | Labor Economics II                                                  |     | x   | 6    |      |   |    | x      |     | x  |   |                                      |                                           |                   |
| Economics    | <a href="#">ECON-E0800</a> | Advanced Environmental Economics                                    |     | x   | 6    | x    | x | x  |        |     |    |   |                                      |                                           |                   |
| Economics    | <a href="#">ECON-E0900</a> | Economics of Energy Markets                                         |     | x   | 6    |      |   |    | x      |     | x  |   |                                      |                                           |                   |

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| Economics    | <a href="#">ECON-E3000</a> | Empirical Methods for Market Analysis D              |     | x   | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| Finance      | <a href="#">28C00200</a>   | Econometrics for Finance                             | x   |     | 6    | x    | x |    |        |     |    |   |                                      |                                           |                                       |
| Finance      | <a href="#">28C00450</a>   | Derivatives and Fixed Income                         | x   |     | 6    |      |   |    | x      | x   |    |   |                                      |                                           |                                       |
| Finance      | <a href="#">28C00500</a>   | Capstone: Valuation                                  | x   |     | 6    |      |   |    | x      |     | x  |   |                                      |                                           |                                       |
| Finance      | <a href="#">28E29000</a>   | Advanced Corporate Finance                           |     | x   | 6    | x    | x |    |        |     |    |   |                                      |                                           |                                       |
| Finance      | <a href="#">28E33000</a>   | Capstone: Mergers and Acquisitions for Finance       |     | x   | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| Finance      | <a href="#">28E35300</a>   | Mergers and Acquisitions                             |     | x   | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| Finance      | <a href="#">28E35700</a>   | Capstone: Alternative Investments                    |     | x   | 6    |      |   |    | x      | x   |    |   |                                      |                                           |                                       |
| Finance      | <a href="#">28E34600</a>   | Portfolio Management                                 |     | x   | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| Finance      | <a href="#">FIN-A0103</a>  | Fundamentals of Corporate Finance                    | x   |     | 6    | x    | x |    |        |     |    |   |                                      |                                           |                                       |
| Finance      | <a href="#">FIN-A0104</a>  | Fundamentals of Investments                          | x   |     | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| Finance      | <a href="#">FIN-A0105</a>  | Fundamentals of Financial Markets and Institutions   | x   |     | 6    |      |   |    | x      | x   |    |   |                                      |                                           |                                       |
| Finance      | <a href="#">FIN-A0106</a>  | Personal Finance                                     | x   |     | 6    |      |   |    | x      |     |    | x |                                      |                                           |                                       |
| Finance      | <a href="#">FIN-E0309</a>  | Entrepreneurial Finance                              |     | x   | 6    |      |   |    | x      |     | x  |   |                                      |                                           |                                       |
| Finance      | <a href="#">FIN-E0310</a>  | Advances in Financial Technology                     |     | x   | 6    |      |   |    | x      |     |    | x |                                      |                                           |                                       |
| Finance      | <a href="#">FIN-E0311</a>  | Advanced Investments                                 |     | x   | 6    | x    | x |    |        |     |    |   |                                      |                                           |                                       |
| Finance      | <a href="#">FIN-E0313</a>  | Advanced Econometrics for Financial Markets          |     | x   | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| Finance      | <a href="#">FIN-E0316</a>  | Advanced Econometrics for Corporate Finance          |     | x   | 6    |      |   |    | x      |     | x  |   |                                      |                                           |                                       |
| Finance      | <a href="#">FIN-E0317</a>  | Designing Experiments in Economics and Finance D     |     | x   | 6    | x    | x |    |        |     |    |   |                                      |                                           |                                       |
| Finance      | <a href="#">FIN-E0318</a>  | Financial Stability                                  |     | x   | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| Finance      | <a href="#">FIN-E0319</a>  | Household Finance                                    |     | x   | 6    |      |   |    | x      |     | x  |   |                                      |                                           |                                       |
| ISM          | <a href="#">30C02000</a>   | Negotiation Analytics                                | x   |     | 6    |      |   |    | x      |     |    | x |                                      |                                           | intensive course in teaching period V |
| ISM          | <a href="#">30E00400</a>   | Simulation D                                         |     | x   | 6    | x    | x |    |        |     |    |   |                                      |                                           |                                       |
| ISM          | <a href="#">30E03000</a>   | Data Science for Business I D                        |     | x   | 6    | x    | x |    |        |     |    |   |                                      |                                           |                                       |
| ISM          | <a href="#">30E03500</a>   | Capstone: Data Science for Business II D             |     | x   | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| ISM          | <a href="#">35C03000</a>   | Capstone: Process Analysis and Management            | x   |     | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| ISM          | <a href="#">35E00550</a>   | Quality and Performance Management                   |     | x   | 6    |      |   |    | x      |     |    | x |                                      |                                           |                                       |
| ISM          | <a href="#">35E02000</a>   | Procurement and Strategic Sourcing D                 |     | x   | 6    | x    | x |    |        |     |    |   |                                      |                                           |                                       |
| ISM          | <a href="#">35E03000</a>   | Sustainable Supply Chains                            |     | x   | 6    | x    | x |    |        |     |    |   |                                      |                                           |                                       |
| ISM          | <a href="#">37C00100</a>   | Management Information Systems                       | x   |     | 6    |      |   |    | x      |     | x  |   |                                      |                                           |                                       |
| ISM          | <a href="#">37C00250</a>   | Information Systems Development                      | x   |     | 6    |      |   |    | x      | x   |    |   |                                      |                                           |                                       |
| ISM          | <a href="#">37E00200</a>   | Strategic Information Technology Management          |     | x   | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| ISM          | <a href="#">37E01500</a>   | Capstone: Project Management and Consulting Practice |     | x   | 6    | x    | x |    |        |     |    |   |                                      |                                           |                                       |
| ISM          | <a href="#">37E44000</a>   | Critical Issues in Information Systems Research D    |     | x   | 6    |      |   |    | x      |     |    | x |                                      |                                           |                                       |
| ISM          | <a href="#">57E00500</a>   | Capstone: Business Intelligence                      |     | x   | 6    |      |   |    | x      |     | x  | x |                                      |                                           |                                       |
| ISM          | <a href="#">ISM-A1111</a>  | Introduction to Generative AI                        | x   |     | 3    | x    | x | x  | x      | x   | x  | x | 5x                                   |                                           | Independent study                     |
| ISM          | <a href="#">ISM-C1003</a>  | Mathematical Tools for Analytics                     | x   |     | 6    | x    | x | x  |        |     |    |   |                                      | I & II                                    |                                       |
| ISM          | <a href="#">ISM-C1004</a>  | Business Analytics 1                                 | x   |     | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| ISM          | <a href="#">ISM-C2002</a>  | MySQL for Data Analytics                             | x   |     | 6    | x    | x | x  |        |     |    |   |                                      | I & II                                    |                                       |
| ISM          | <a href="#">ISM-C2004</a>  | Digitalisation in Organisations                      | x   |     | 3    | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| ISM          | <a href="#">ISM-C3001</a>  | Global Logistics and Distribution                    | x   |     | 6    |      |   |    | x      | x   |    |   |                                      |                                           |                                       |
| ISM          | <a href="#">ISM-C3002</a>  | Operations and Supply Chain Risk Management          | x   |     | 6    |      |   |    | x      |     | x  |   |                                      |                                           |                                       |
| ISM          | <a href="#">ISM-E1004</a>  | Business Analytics 2                                 |     | x   | 6    |      |   |    | x      | x   |    |   |                                      |                                           |                                       |
| ISM          | <a href="#">ISM-E1005</a>  | Forecasting Methods in Business Analytics            |     | x   | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| ISM          | <a href="#">ISM-E1006</a>  | Decision Analytics for Consulting                    |     | x   | 6    |      |   |    | x      |     | x  |   |                                      |                                           |                                       |
| ISM          | <a href="#">ISM-E1007</a>  | Current Topics in Analytics Research D               |     | x   | 6    |      |   |    | x      | x   |    |   |                                      |                                           |                                       |
| ISM          | <a href="#">ISM-E1008</a>  | Dynamic Decision Processes                           |     | x   | 6    | x    | x |    |        |     |    |   |                                      |                                           |                                       |
| ISM          | <a href="#">ISM-E1009</a>  | Analytics for Sustainability                         |     | x   | 6    |      |   |    | x      |     |    | x |                                      |                                           | intensive course in teaching period V |
| ISM          | <a href="#">ISM-E1011</a>  | Quantitative Behavioral Research                     |     | x   | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| ISM          | <a href="#">ISM-E2001</a>  | Digital Platforms                                    |     | x   | 6    |      |   |    | x      |     | x  |   |                                      |                                           |                                       |
| ISM          | <a href="#">ISM-E2003</a>  | Information Security Management                      |     | x   | 6    |      |   |    | x      | x   |    |   |                                      |                                           |                                       |

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| ISM          | <a href="#">ISM-E2004</a>  | Introduction to Digital Service Design                    |     | x   | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| ISM          | <a href="#">ISM-E2005</a>  | Digital Service Product Management                        |     | x   | 6    |      |   |    | x      |     | x  |   |                                      |                                           |                                       |
| ISM          | <a href="#">ISM-E2007</a>  | Digital Sustainability and Ethics                         |     | x   | 6    |      |   |    | x      | x   |    |   |                                      |                                           |                                       |
| ISM          | <a href="#">ISM-E2008</a>  | System Dynamics Modeling in Information Systems           |     | x   | 6    | x    | x |    |        |     |    |   |                                      |                                           |                                       |
| ISM          | <a href="#">ISM-E2222</a>  | Current Topics in Digital Business D                      |     | x   | 6    |      |   |    | x      |     |    | x |                                      |                                           |                                       |
| ISM          | <a href="#">ISM-E3003</a>  | Operations and Supply Chain Analytics                     |     | x   | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| ISM          | <a href="#">ISM-E3004</a>  | Revenue Management and Demand Analytics                   |     | x   | 6    |      |   |    | x      | x   |    |   |                                      |                                           |                                       |
| ISM          | <a href="#">ISM-E3005</a>  | Capstone: Supply Chain Improvement Project                |     | x   | 6    |      |   |    | x      |     | x  |   |                                      |                                           |                                       |
| Management   | <a href="#">21E00052</a>   | Data-Driven Business                                      |     | x   | 6    | x    |   | x  | x      | x   |    |   |                                      |                                           |                                       |
| Management   | <a href="#">21E10000</a>   | How to change the world: Innovating toward sustainability |     | x   | 6    |      |   |    | x      |     | x  |   |                                      |                                           |                                       |
| Management   | <a href="#">21E16001</a>   | Sustainability in Business                                |     | x   | 6    | x    | x |    | x      |     |    | x |                                      |                                           |                                       |
| Management   | <a href="#">51E00100</a>   | Business Ethics                                           |     | x   | 6    |      |   |    | x      |     | x  |   |                                      |                                           |                                       |
| Management   | <a href="#">77E00200</a>   | Strategy Communication                                    |     | x   | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-A1002</a> | Nordic Sustainability and Business Ethics                 | x   |     | 6    |      |   |    | x      |     |    | x |                                      |                                           | intensive course in teaching period V |
| Management   | <a href="#">MNGT-A3001</a> | Entrepreneurship                                          | x   |     | 3    | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-A3002</a> | Introduction to Entrepreneurship                          | x   |     | 3    |      |   |    | x      |     | x  |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-C1001</a> | Introduction to Strategic Management                      | x   |     | 6    | x    | x | x  |        |     |    |   | 2x                                   |                                           |                                       |
| Management   | <a href="#">MNGT-C1007</a> | The New Sustainability in Business                        | x   |     | 2    | x    | x | x  | x      | x   | x  | x | 5x                                   |                                           | Independent study                     |
| Management   | <a href="#">MNGT-C1008</a> | Leadership in Action                                      | x   |     | 6    |      |   |    | x      |     | x  |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-C1009</a> | People Management                                         | x   |     | 6    |      |   |    | x      | x   |    |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-C1010</a> | Organization Design                                       | x   |     | 6    |      |   |    | x      |     | x  |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-C1014</a> | Responsible Resource Use and Circular Economy             | x   |     | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-C1015</a> | How organizations (really) work                           | x   |     | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-C2001</a> | International Business in the Era of Disruptions          | x   |     | 6    | x    | x |    |        |     |    |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-C2002</a> | Global Business Environment and Geopolitics               | x   |     | 6    | x    | x |    |        |     |    |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-C2003</a> | Introduction to International Strategy                    | x   |     | 6    |      |   |    | x      |     | x  |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-C2004</a> | Diversity in International Management                     | x   |     | 6    |      |   |    | x      |     |    | x |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-C2006</a> | Sustainability in Global Value Chains                     | x   |     | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-C3001</a> | Go to Market for Founders                                 | x   |     | 6    | x    |   | x  | x      |     | x  |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-C3002</a> | Founder Insights                                          | x   |     | 3    | x    | x | x  | x      | x   | x  | x |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-C3004</a> | Founder Principles                                        | x   |     | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-C3009</a> | Startup Handbook                                          | x   |     | 2    |      |   |    | x      | x   | x  | x |                                      | III, IV & V                               | Independent study                     |
| Management   | <a href="#">MNGT-C3010</a> | Founder Storytelling                                      | x   |     | 3    | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-C4001</a> | Management Communication                                  | x   |     | 3    |      |   |    | x      | x   |    |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-E1002</a> | Market-based Development in the Global South              |     | x   | 6    | x    | x |    |        |     |    |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-E1004</a> | Managing Diversity and Inclusion                          |     | x   | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-E1005</a> | Strategy in Action                                        |     | x   | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-E1010</a> | Managing Organizational Behaviour                         |     | x   | 6    |      |   |    | x      | x   |    |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-E1017</a> | Current Issues in People Management                       |     | x   | 6    |      |   |    | x      | x   |    |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-E1019</a> | People and Organizational Analytics                       |     | x   | 6    |      |   |    | x      |     | x  |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-E1021</a> | Foundations of Environmental Sustainability               |     | x   | 3    | x    | x |    |        |     |    |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-E2008</a> | Strategic People Management                               |     | x   | 6    | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-E2009</a> | International Strategy                                    |     | x   | 6    | x    | x |    | x      |     |    | x |                                      |                                           | intensive course in teaching period V |
| Management   | <a href="#">MNGT-E2013</a> | Strategic Marketing in Global Context                     |     | x   | 6    |      |   |    | x      | x   |    |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-E3003</a> | Social Innovation                                         |     | x   | 6    |      |   |    | x      | x   |    |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-E3004</a> | Sustainable Entrepreneurship, Markets, and Systems Change |     | x   | 6    |      |   |    | x      |     | x  |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-E3009</a> | Sustainable Venture Growth                                |     | x   | 3    | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-E3010</a> | Foundations of Entrepreneurship                           |     | x   | 6    | x    | x |    |        |     |    |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-E4001</a> | Influential Organizational Communication                  |     | x   | 6    |      |   |    | x      |     |    | x |                                      |                                           | intensive course in teaching period V |
| Management   | <a href="#">MNGT-E4002</a> | Strategic Stakeholder Relations                           |     | x   | 6    |      |   |    | x      | x   |    |   |                                      |                                           |                                       |
| Management   | <a href="#">MNGT-E4003</a> | Strategic Change Management                               |     | x   | 6    |      |   |    | x      |     | x  |   |                                      |                                           |                                       |

| SUBJECT AREA     | COURSE CODE                | COURSE NAME                                      | BSc | Msc | ECTS  | FALL | I | II | SPRING | III | IV | V | Same course organized multiple times | Course is longer than one teaching period | Notes                                 |
|------------------|----------------------------|--------------------------------------------------|-----|-----|-------|------|---|----|--------|-----|----|---|--------------------------------------|-------------------------------------------|---------------------------------------|
| Marketing        | <a href="#">23C510</a>     | Integrated Marketing Communications              | x   |     | 6     |      |   |    | x      | x   |    |   |                                      |                                           |                                       |
| Marketing        | <a href="#">23C72050</a>   | Capstone: Customer Experience Management         | x   |     | 6     | x    | x |    | x      |     | x  |   |                                      |                                           |                                       |
| Marketing        | <a href="#">23E21050</a>   | Marketing, strategy and firm performance         |     | x   | 6     | x    | x |    |        |     |    |   |                                      |                                           |                                       |
| Marketing        | <a href="#">23E24000</a>   | Brand Management                                 |     | x   | 6     | x    | x |    |        |     |    |   |                                      |                                           |                                       |
| Marketing        | <a href="#">23E25000</a>   | Retail Business Models and Marketing             |     | x   | 6     |      |   |    | x      |     |    | x |                                      |                                           | intensive course in teaching period V |
| Marketing        | <a href="#">23E28000</a>   | Consumer Culture                                 |     | x   | 6     |      |   |    | x      |     | x  |   |                                      |                                           |                                       |
| Marketing        | <a href="#">23E48000</a>   | Consumer Psychology                              |     | x   | 6     |      |   |    | x      |     | x  |   |                                      |                                           |                                       |
| Marketing        | <a href="#">23E57000</a>   | Fashion Marketing                                |     | x   | 6     | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| Marketing        | <a href="#">MARK-C0077</a> | Sales: Sustainable Value-Based Selling           | x   |     | 6     | x    | x | x  | x      | x   | x  | x |                                      |                                           | Independent study                     |
| Marketing        | <a href="#">MARK-C0580</a> | Consumer Behavior                                | x   |     | 6     | x    | x |    | x      |     |    | x |                                      |                                           |                                       |
| Marketing        | <a href="#">MARK-E0046</a> | Digitalisation of Markets and Consumption        |     | x   | 6     | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| Marketing        | <a href="#">MARK-E0050</a> | Marketing and Society                            |     | x   | 6     | x    |   | x  |        |     |    |   |                                      |                                           |                                       |
| Marketing        | <a href="#">MARK-E0080</a> | Data-Driven Marketing                            |     | x   | 6     |      |   |    | x      |     | x  |   |                                      |                                           |                                       |
| Marketing        | <a href="#">MARK-E2022</a> | Contemporary Marketing Issues Reading Package    |     | x   | 6     | x    | x | x  | x      | x   | x  |   | 2x                                   | I & II and III & IV                       | Independent study                     |
| Joint courses    | <a href="#">JOIN-E3911</a> | Design thinking for innovation                   | x   | x   | 1     | x    | x | x  | x      | x   | x  | x | 5x                                   |                                           | Independent study                     |
| Joint courses    | <a href="#">JOIN-C8001</a> | Diving into Radical Creativity                   | x   | x   | 3     | x    | x | x  | x      | x   | x  | x | 5x                                   |                                           | Independent study                     |
| Joint courses    | <a href="#">JOIN-E3921</a> | Effective Ideation                               | x   | x   | 1     | x    | x | x  | x      | x   | x  | x | 5x                                   |                                           | Independent study                     |
| Joint courses    | <a href="#">CS-0005</a>    | Mind & Study - toolbox for being well in studies | x   |     | 3     | x    |   | x  | x      |     | x  |   |                                      |                                           |                                       |
| Joint courses    | <a href="#">MUO-C0140</a>  | Design Bits                                      | x   |     | 2     | x    | x | x  | x      | x   | x  | x | 5x                                   |                                           | Independent study                     |
| Joint courses    | <a href="#">MUO-E8043</a>  | Design for Government                            |     | x   | 12    |      |   |    | x      |     | x  | x |                                      | IV & V                                    |                                       |
| Joint courses    | <a href="#">MUO-C0006</a>  | History of Innovations and Design                | x   |     | 3     | x    | x | x  |        |     |    |   |                                      | I & II                                    | Independent study                     |
| Aaltonaut        | <a href="#">AAN-C2013</a>  | User Research in Product Design                  | x   |     | 5     | x    | x | x  |        |     |    |   |                                      | I & II                                    |                                       |
| Aaltonaut        | <a href="#">AAN-C2060</a>  | Product Development in Startups                  | x   |     | 5     | x    | x | x  |        |     |    |   |                                      | I & II                                    |                                       |
| Aaltonaut        | <a href="#">AAN-C2014</a>  | Device Design                                    | x   |     | 5     |      |   |    | x      | x   | x  |   |                                      | III & IV                                  |                                       |
| Aaltonaut        | <a href="#">AAN-C2016</a>  | Green Product Design Principles                  | x   |     | 5     |      |   |    | x      | x   | x  |   |                                      | III & IV                                  |                                       |
| Startup          | <a href="#">TU-E4031</a>   | Startup Finance                                  |     | x   | 5     |      |   |    | x      |     | x  |   |                                      |                                           |                                       |
| Language studies | <a href="#">LC-7003</a>    | Survival Finnish Online                          | x   | x   | 1     | x    |   | x  | x      |     |    | x | 2x                                   |                                           |                                       |
| Language studies | <a href="#">LC-7004</a>    | Survival Finnish 1                               | x   | x   | 1     | x    | x |    | x      | x   |    |   | 2x                                   |                                           |                                       |
| Language studies | <a href="#">LC-7005</a>    | Survival Finnish 2                               | x   | x   | 1     | x    |   | x  | x      |     | x  |   | 2x                                   |                                           |                                       |
| Language studies | <a href="#">LC-7009</a>    | Get to know Finland                              | x   | x   | 1 - 2 | x    | x | x  | x      | x   |    |   | 3x                                   |                                           |                                       |
| Language studies | <a href="#">LC-0320</a>    | Public speaking skills                           | x   | x   | 3     | x    | x |    | x      | x   | x  |   | 3x                                   |                                           |                                       |
| Language studies | <a href="#">LC-0551</a>    | Communication Skills D                           | x   | x   | 3     | x    | x |    | x      | x   |    |   | 3x                                   |                                           |                                       |
| Language studies | <a href="#">LC-0520</a>    | Impact and argumentation D                       | x   | x   | 3     | x    |   |    |        |     |    | x |                                      |                                           |                                       |
| Language studies | <a href="#">LC-0225</a>    | Negotiation Skills                               | x   | x   | 3     | x    | x |    |        |     |    |   |                                      |                                           |                                       |
| Language studies | <a href="#">LC-0615</a>    | Intercultural Communication in Teamwork          | x   | x   | 3     | x    |   | x  | x      |     | x  |   | 2x                                   |                                           |                                       |
| Language studies | <a href="#">LC-0610</a>    | Intercultural Communication                      | x   | x   | 3     | x    | x |    | x      |     | x  | x | 3x                                   |                                           |                                       |
| Language studies | <a href="#">LC-0330</a>    | Leadership Communication                         | x   | x   | 3     |      |   |    | x      |     | x  |   |                                      |                                           |                                       |
| Language studies | <a href="#">LC-5011</a>    | Swedish for international students 1             | x   | x   | 3     | x    | x |    | x      | x   |    |   | 2x                                   |                                           |                                       |
| Language studies | <a href="#">LC-5012</a>    | Swedish for international students 2             | x   | x   | 3     | x    |   | x  | x      |     | x  |   | 2x                                   |                                           |                                       |

Kindly note that this course information is subject to change. The official registration for courses is done via SisU.

Information about teaching, evaluation, schedules and exams is available in the StudentGuide at Aalto.fi and/or MyCourses platform (syllabuses, assignments etc.) at mycourses.aalto.fi.

**Teaching periods:** Academic year consists of 5 teaching periods, two in fall and three in spring. One teaching period is 7 weeks including exams.

**ECTS credits and workload:** A full-time study load is 30 ECTS/semester. 1 ECTS credit is approx. 27 working hours. These hours include all work required to complete the course: lectures, exercises, cases, projects, independent studies and exams.

**Course codes:** Fundamental knowledge in business: A. Bachelors or minor courses, also language and communication studies: C or D. Masters courses (advanced specialization): E

**Courses from other Schools:** Business students can take courses offered by the Schools of Chemical Engineering, Electrical Engineering, Engineering and Science provided that they meet the prerequisites. Note however that the real estate economics programme at

School of Engineering requires preapproval.