Welcome new
Business Analytics

students!

Master's programme in Business Analytics (26/08/25)

Programme Director Juuso Liesiö Planning Officer Elli Hämäläinen





## Who are we?



Prof. Juuso Liesiö
Director of Master's programme in Business Analytics juuso.liesio@aalto.fi





Elli Hämäläinen
Coordinator of the
Master's programme in
Business Analytics
Elli.hamalainen@aalto.fi
Meetings can be booked
via MyStudies

## Get to know each other

- 1. Who are you?
- 2. Where are you from?
- 3. Tell about some happy memory from the summer

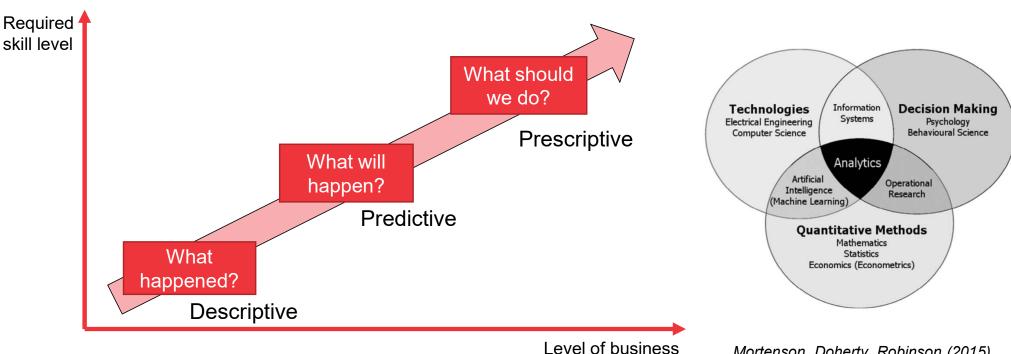






#### **Business Analytics**

Business Analytics: Better decision making through the utilization of analytical models and data (i.e., statistics, optimization, machine learning, simulation, decision analysis, game-theory)



impact

Source: Kart, L. "Advancing analytics", Gartner Inc. (2012)

Mortenson, Doherty, Robinson (2015). "Operational research from Taylorism to Terabytes", European Journal of Operational Research

# **Program Contents**

#### You will learn









#### Knowledge of business analytics

Graduates possess in-depth knowledge on analytics theory, models, methods, and tools, and how analytics and data produce added value in different application domains.

# Understanding of sustainability and ethical aspects

Graduates understand how sustainability aspects can be incorporated into analytics models and tools and are aware of ethical issues related to the use analytics.

# Communication, leadership, and team working skills.

Graduates have the necessary skills to successfully carry-out analytics development and deployment in diverse organizations.

# Problem solving, analytical thinking and decision-making skills

Graduates are critical thinkers who can develop and deploy analytics models and tools to support datadriven problem solving and decision-making.



# Programme structure

#### **Total 120 ECTS**

**Programme studies 85-87 ECTS** 

Mandatory courses 30 ECTS

Thesis + seminar 33 ECTS

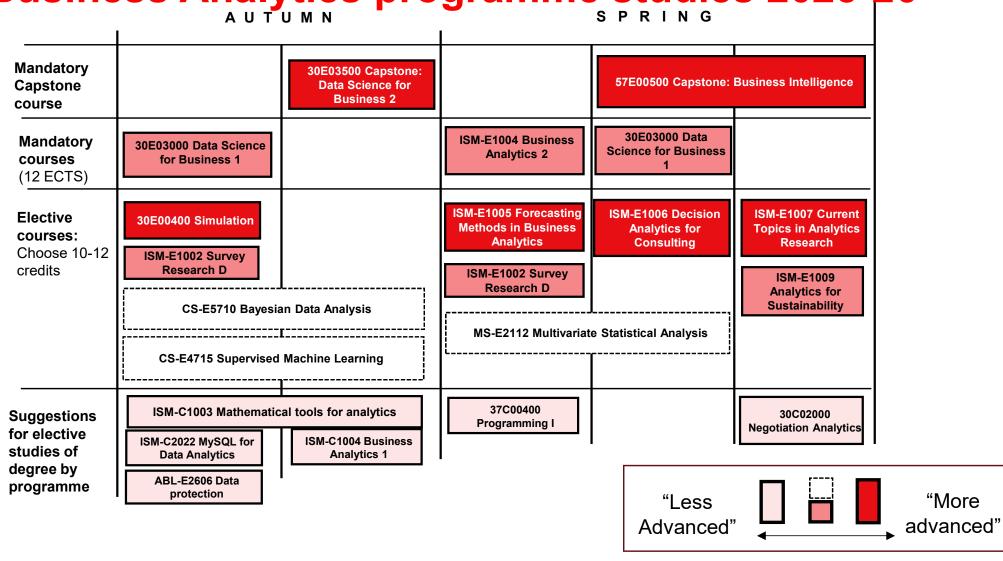
**Specialization studies 24 ECTS** 

#### **Elective studies 33-35 ECTS**

**Elective studies can include:** 

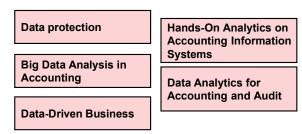
- Minor (exchange studies, ITP, minor from another field or another university) min. 24 ETCS
- Courses from other fields, other schools of Aalto, MOOC courses, language studies, internship

### **Business Analytics programme studies 2025-26**



# **Specialization studies 24 ETCS**

#### **Accounting Analytics**



#### **Supply Chain Analytics**



#### **Marketing Analytics**

Digital Marketing Communications

Market Intelligence and Customer Insights

Digitalisation of Markets and Consumption

Digital Marketing: Technological Innovation in Service

Managerial Marketing Analytics with Al

Choose courses from one specialization field or mix courses from different fields!

# Accounting Analytics specialization

**Lecturer Hamed Salehi** 





#### **Accounting Analytics**

Department of Accounting & Business Law

Academic year 2025-2026

# Specialization studies 24 ETCS

#### **Accounting Analytics**

Data protection

Hands-On Analytics on Accounting Information Systems

Big Data Analysis in Accounting

Data Analytics for Accounting and Audit

Data-Driven Business

#### **Supply Chain Analytics**

Sustainable Supply Chains Procurement and Strategic Sourcing Coordination of Supply Chains

Quality and Performance Management Current Topics in Supply Chain Management

Operations and Supply Chain Analytics

Revenue Management and Demand Analytics Capstone: Futureproofing Supply Chains

#### Marketing Analytics

Digital Marketing Communications

Market Intelligence and Customer Insights Innovation in Service

Managerial Marketing

Analytics with Al

Digital Marketing:

Technological

Digitalisation of Markets and Consumption



#### **Department of Accounting & Business Law**

## **Our Accounting Analytics Learning Path**

#### **Hands-On AIS**

#### Learn how business events are captured in AIS/ERP systems, ensure data integrity, and apply internal controls.

 Build the foundation for trustworthy accounting data.

# Data Analytics for Accounting & Audit

- Apply analytics techniques to accounting and audit data.
- Move from raw data to meaningful, decisionready insights.

# Big Data Analysis in Accounting

- Handle large, complex datasets using advanced analytics and machine learning.
- Scale insights for strategic, enterpriselevel decision-making.

#### **Data Protection**

- Understand legal frameworks (GDPR, national/EU instruments) and governance principles.
- Ensure analytics work is compliant, ethical, and accountable.



#### **Department of Accounting & Business Law**

### Why It Matters



**Context is power** 

Learn to apply your analytics methods in the language of the business



**Hands-on Learning** 

Work with real data under business context, SQL, R & Python workflows, legal frameworks.



**Career Leverage** 

Be the link between analytics teams and decision-makers

Gain the skills to become the bridge between analytics and business impact, delivering data-driven insights that transform decision-making.



#### 22.4.2026-7.6.2026

#### Hands-On Analytics on Accounting Information Systems (ABL-C1103)

Systems, Data & Controls

#### **Systems & Processes**

 Learn the fundamentals of Accounting Information
 Systems (AIS) and
 Enterprise Resource
 Planning (ERP) systems
 including process
 documentation, change
 planning, and
 implementation.

# Internal Controls & Risk Management

- Apply internal control frameworks.
- Detect risks and potential fraud.
- Conduct a code audit in an IT audit role.

#### **Learning Experience**

- Individual assignments, including SQL/data management as well as auditing a machine learning algorithm.
- Group case work with Accountor ERP and case analysis.
- Final Exam



#### 8.1.2026-19.2.2026

#### Data Analytics for Accounting & Audit (ABL-C1103)

Turning Data into Actionable Insights

#### **Full Analytics Cycle**

- Develop a data analytics
   mindset following: business
   understanding, data
   preparation, modeling,
   evaluation, and deployment.
- Communicate insights effectively to support decision-making.

# Different Analytics Types

 Perform descriptive, diagnostic, predictive, and prescriptive analytics in accounting and audit contexts.

#### **Learning Experience**

- Weekly workshops, handson assignments with R
- Collaborate with interdisciplinary groups on a real-world project and present findings to peers and instructors for feedback.



#### 23.2.2026-16.4.2026

#### **Big Data Analysis in Accounting (ABL-E1300)**

From large datasets to strategic insights

#### Managerial skills

- Recognize and manage data as a business asset.
- Recognizes different types of data, their characteristics, and potential use.
- Assess the role of data analytics in accounting and auditing from managerial perspective.

#### **Technical skills**

- Program in Python and apply relevant data science libraries.
- Extract, transform, and analyze various data formats.
- Implement classification and forecasting models in a business context.

#### **Learning Experience**

 Learn through lectures, casebased tutorials, assignments, and a learning diary.



#### 1.9.2025-16.10.2025

#### **Data Protection (ABL-E2606)**

Law & Governance

#### **Foundations**

- Understand core rules, definitions, and roles in data protection.
- Learn the obligations arising from accountability provisions.

#### In Context

- Explore how data protection law interacts with other rights and interests.
- Examine the General Data
   Protection Regulation
   (GDPR) alongside national
   and EU instruments.
- Analyze recent case law to see principles in practice.

#### **Learning Experience**

- 20 hours of lectures with active participation.
- Guided self-study and preparation using the provided reading list.
- Final examination assessing understanding and application of data protection principles.



# Supply Chain Analytics specialization

**Associate Professor Heikki Peura** 



# Fifth of all global CO2 emissions come from the supply chains of large multinational companies such as Total, BP and Coca Cola, study finds

Report reveals the scope of big companies' power in climate change prevention



Cadbury faces fresh accusations of child labour on cocoa farms in Ghana

# DHL says supply chain must drive move to circular economy

January 26, 2022 + 5 min

Supply chains + Add to myFT

Supply chain managers in demand as businesses hit by shortages

THE BIG SUPPLY CHAIN TALENT SHORTAGE

# Climate change will disrupt supply chains much more than Covid — here's how businesses can prepare



Special Report UK's Leading Management Consultants
Supply chain bottlenecks: 'It's been nuts'

..."It's been absolutely nuts," says Brian Higgins, head of KPMG's U supply chain and operations practice....



nnle Inc

Apple forecasts up to \$8bn hit from supply chain problems

...Apple executives warned that the group could sustain a hit of up to \$8bn in the current quarter from headwinds including **supply chain** shortages **and** factory shutdowns in China, underscoring how the challenges

# Supply chain traceability – the next revolution?

November 2022 | FEATURE | BOARDROOM INTELLIGENCE

#### Supply Chain Analytics Market Statistics - 2027

The global supply chain analytics market size was valued at \$4.53 billion in 2019, and is projected to reach \$16.82 billion by 2027, growing at a CAGR of 17.9% from 2020 to 2027. Supply chain analytics targets to improve operational efficiency and effectiveness by enabling data-driven decisions at strategic, operational, and tactical levels. It incorporates virtually the

#### A Tech 'Golden Age' Awaits Supply Chains Limping Out of the Pandemic

■ Investors injecting \$9 billion a quarter into logistics tech



**Aalto University** 

## SCM knowledge + Analytics skills = ???

**Traceability** and **digitalization** are big trends in SCM – both creating **new and exciting opportunities** 

Describe – predict – prescribe...
...to create more sustainable and resilient supply chains

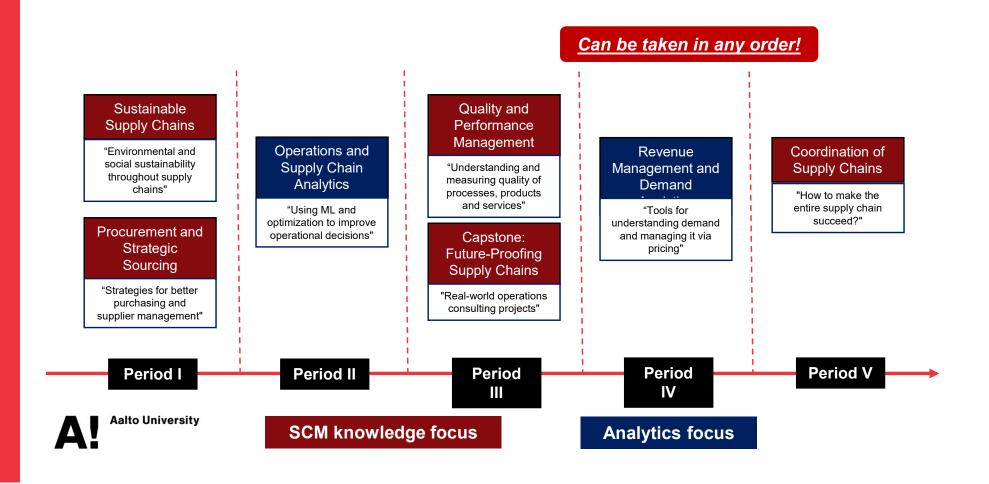


#### **Example application areas for SC analytics**



This Photo by Unknown Author is licensed under CC BY-SA-NC

#### Choose 4 SCM courses for your specialization



# Marketing Analytics specialization

Lecturer Alexei Gloukhovtsev

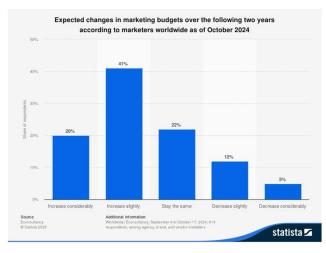


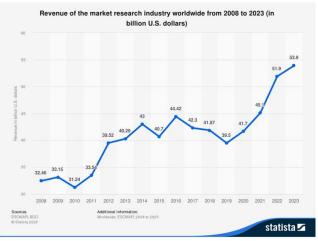
### MARKETING ANALYTICS

Marketing continues to be a critical organizational function.

At the same time, marketing is becoming more data-driven than ever.

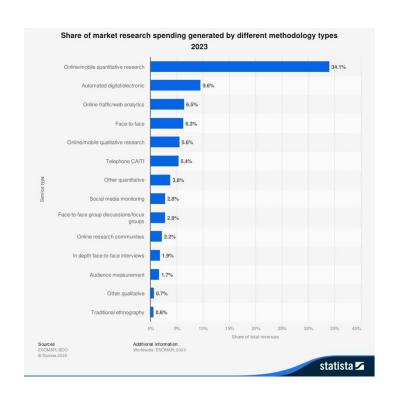
Strategic and tactical decisions are based on detailed understandings of consumer attitudes and preferences through tools such interviews, surveys, and increasingly, big-data analytics.





Source: Econsultancy (2024); ESOMAR Global Market Research (2025)

### MARKETING ANALYTICS

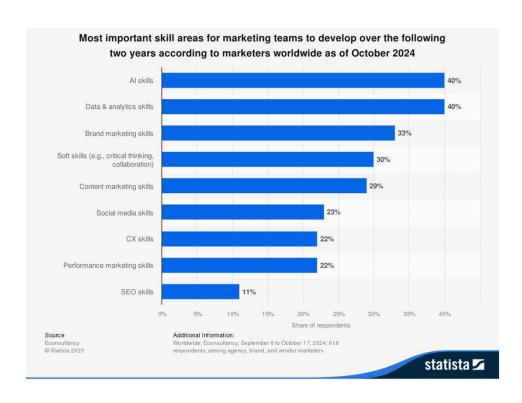


In 2023, the methodology that contributed most to the revenue of market research companies was online/mobile quantitative research with 34 percent of the market share. Second in the list was automated digital/electronic, with 9.6 percent

Source: ESOMAR Global Market Research (2025)

# MARKETING ANALYTICS

During a survey conducted among marketers worldwide in September and October 2024, approximately 40 percent included artificial intelligence (AI) skills among the most important skill areas for marketing teams to develop over the following two years. The same share of respondents selected data and analytics skills.



Source: Econsultancy (2024)

# MARKETING ANALYTICS SPECIALIZATION STUDIES

Market research and analytics

Market Intelligence and Customer Insights

Managerial Marketing Analytics with Al

Digital marketing

**Digital Marketing Communications** 

Digital Marketing: Technological Innovation in Service

Digitalisation of Markets and Consumption

# MARKETING ANALYTICS SPECIALIZATION STUDIES

#### Possible career paths:

- Marketing Analyst/Consultant
- Customer Insights Manager
- Digital Marketing Strategist



Image: sora.com

## How to choose elective studies?

#### What are your own interests?

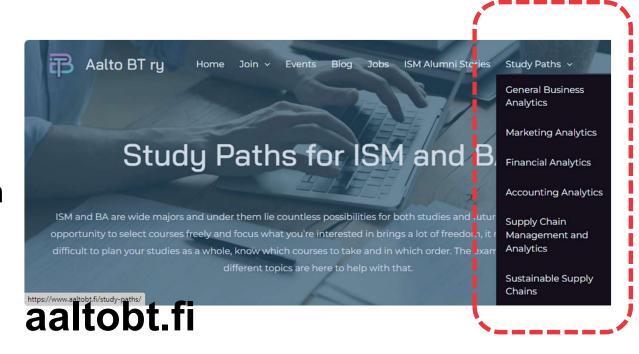
What kind of jobs you are interested in?

#### Talk with the tutors

Juuso Liesiö is your teacher tutor

#### Take intro courses

Check also AaltoBT subject club study path examples



# Minor program for the Digital Future Information Technology Program (ITP)

School of Business

#### Information Technology Program (ITP)



Aalto University Information Technology Program (ITP) is a summer minor program (24 ECTS in 3 months). It brings students together from diverse backgrounds and all around the world to solve digital business problems. ITP combines business, design, and technology, and improves students future work-life skills.

www.aalto.fi/en/school-of-business/information-technology-program-itp

# BA Master's theses

Think about starting your thesis work already in late spring

#### **Completed BA thesis titles:**

Price optimization for consumer loans — Case Finnish fintech company

Decision support model for cloud adoption strategy - a case study of a Finnish telecom company

Solar potential in Helsinki – optimizing the allocation of solar panels on the roofs of Helsinki

Determinants of central government employee turnover in Finland: A competing risk analysis

Facilitating public procurement processes with multi-criteria decision analysis: Evidence from the HX Fighter Program

Investigating the applicability of spatiotemporal transformer networks for air quality forecasting

Empirical asset pricing via machine learning in the context of Nasdag Helsinki





**HA43** 

TEK: Students who write their thesis for a company are four times more likely to find high-quality employment: https://www.tek.fi/en/news-blogs/masters-thesis-for-a-company-helps-foreign-professionals-secure-jobs Halsas Anna, 13/02/2023

# Planning your studies

- Student guide at aalto.fi
  - Programme structure, course list, graduation schedule etc.
- SISU
  - Course registration, personal study plan, course schedules
- MyStudies
  - Appointment booking, tools and services for students, thesis management
- MyCourses
  - Online platform for courses



# **Personal Study Plan**

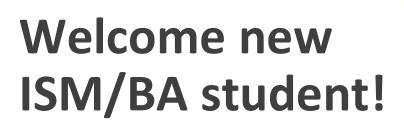
- Drafted in Sisu
- The extent of the degree is min. 120 credits and can be exceeded by one course (max. 126 ECTS).
- If you want to complete extra courses, you can add them in the electives for the course registration and remove later
- If you are required to complete mandatory language requirements, remember to add them to the elective studies
- Remember to apply for approval for elective studies & other sections when needed

## The subject club for BA and ISM programs

# **Aalto Business Technology**



https://aaltobt.fi/



Fall semester 2025



# We connect our students with



# BT Board '25





#### **Our Partners**





## **Our Events**



Study trip, Dublin, 2019

After exams, 2023

Career dinner, 2022

Boat party, 2024



Study trip, California, 2016

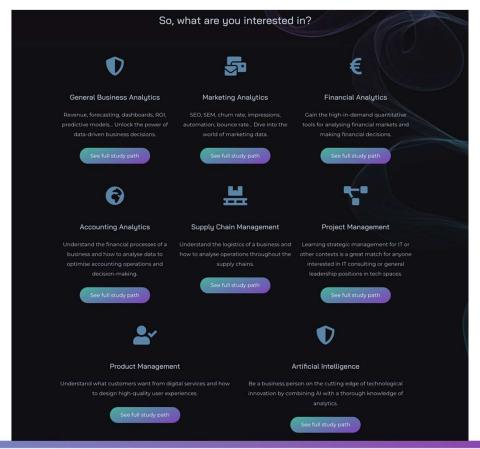
Annual ball, 2024

Sitz, 2025

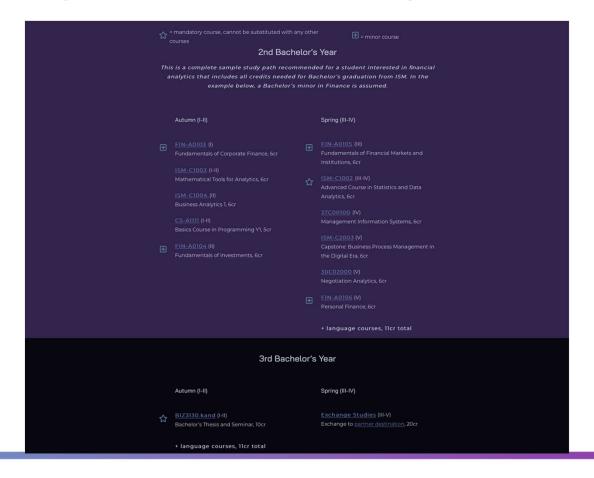
Hike, 2021

# Study paths

On aaltobt.fi



### Example - Financial analytics



# Fall 2025 Event Calendar

#### Our events:

13.9. New Student Opening

19.9. Event with Deloitte

7.10. Event with Accenture

17.10. Case Cracking Event

22.11. Annual Ball

23.11. Sillis

25.11. Fall Meeting & New Board Elections

5.12. Keep this day free if applying for the board

#### Our partners' events:

3.9. EY-Parthenon Trainee Event

9.9. Bain Exclusive Dinner

9.9. August Associates Dinner

10.10. BCG Platinion Women in Digital Mentorship Program

15.10. Futurice excursion

22.10. Columbia road excursion

...And more to be announced on our channels!

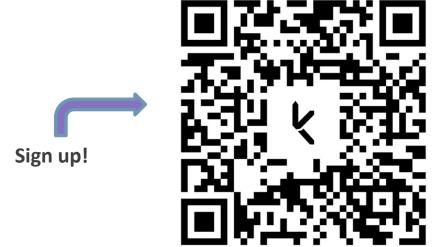
#### First event of the semester

# **New Student Opening!**

When: Saturday 13.9., Doors open 18:00

Where: Rantasauna (Vastaranta 1)

**Price:** Free!





# Don't miss out on future posts!

- 1. Join as a member <- Exclusive newsletter
- 2. BT Chat <- General discussion
- 3. BT Career <- Job postings
- 4. BT Events <- Our and partners' events
- 5. Facebook
- 6. Instagram







@aaltobt - aaltobt.fi



# Where to seek advice?

#### Planning of studies:

- Academic advisor: Juuso Liesiö
- Aalto BT club study paths online at: <a href="https://www.aaltobt.fi/study-paths/">https://www.aaltobt.fi/study-paths/</a>
- Guidance with Sisu, general questions: Planning officer Elli Hämäläinen
- Aalto.fi student guide (degree structure, general questions)

#### Career planning / motivation / wellbeing etc.:

- Support and guidance: <a href="https://www.aalto.fi/en/support-services-for-students">https://www.aalto.fi/en/support-services-for-students</a>
- Starting Point of Wellbeing, Career Design Lab, etc.

## **Contact information**



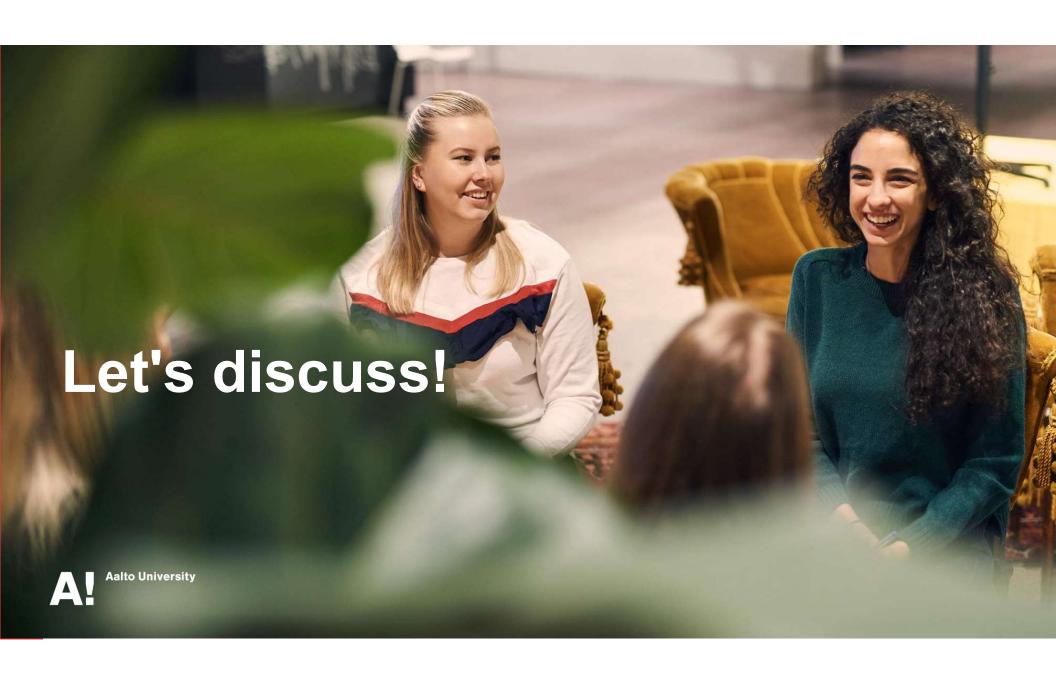
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# Welcome to Aalto BIZ!

aalto.fi